

Brian Bates

Event pricing and planning

Thank you for your interest in having me!

My goal with every booking is that you (the host) are served well, the attendees are inspired by the music and message, and that my ministry is compensated appropriately. I partner with each host to help keep things simple, planning in needed arenas (promotion, sound, volunteers, etc.) to help ensure an organized, worry-free and successful event.

General guidelines

- Host/Event to cover all expenses at minimum
- Host/Event to provide net income ideally
- Brian Bates to be compensated in relation to the time commitment and nature of the event (concert, worship leading, special music, etc.)

Expenses

- 1) Musicians: \$125-200 each (*dependent on nature of event and musicians hired*)
 - A 3-player band is my standard
 - In certain situations, I can bring just one player or come alone using tracks
- 2) Travel and Lodging, as needed
- 3) Promotional materials:
 - I provide up to 20 posters and an easy-print flyer template at no expense
 - I can arrange for more as needed

Income

- 1) Net income goal: \$300-\$1,000 per event (*dependent on nature of event and time commitment*)
Host covers by any combination of:
 - Offering
 - Honorarium
 - Ticketing
- 2) CD sales
A table placed prominently to allow people to meet me and buy CDs helps allot!

From here...

- Let's discuss what context you'd like to have me (concert, worship leading, special music, etc.) and your financial parameters
- Based on that discussion, I'll prepare and send you an event proposal, with anticipated expenses and income potential and how that can be covered
- Once agreed upon, let's book it!
- Then let's discuss how I can help you plan and promote

I look forward to serving you!

Brian Bates

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"Meet Brian Bates" video at <http://brian-bates.com/booking>